

OCTOBER

18

FREE WORKSHOP



**KAKOU
LET'S WORK
IT OUT!
WORKSHOP
SERIES**

THE ART OF NEGOTIATION:

Getting a “Win-Win” Through
Collaborative Problem-Solving

Friday, October 18, 2019 from 5:00 ^{pm} to 7:00 ^{pm}

UH-Hilo Campus Center Room 301

“Symbols of Peace in Our Community” introduction by Peace Corps Alumni & Rotary

Workshop Presenter: Julie Mitchell
Executive Director, Ku‘ikahi Mediation Center

“Do you want to effectively negotiate household chores; your salary, job title, or a promotion; or your next car or home purchase? Knowing what you want and how to ask for it is one of the first steps to becoming a skillful negotiator,” says Julie. In this interactive session, learn some powerful negotiation techniques—including framing the-ask, making offers and counteroffers, and sealing the deal. Join us and walk away with practical tools to become a better “win-win” negotiator, at home, in the workplace, and in the world.

Register online here, scan the QR code, or RSVP to Majidah
at (808) 935-7844 x 3 or majidah@hawaiimediation.org.

A reception with pupu begins at 4:30 ^{pm}. Campus parking is free after 4:00 ^{pm}.



Ku‘ikahi Mediation Center
Finding Solutions, Growing Peace

Rotary



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